

WHAT IF WE TOLD YOU...

...we can help you expertly
align your technology solutions
with your business goals?

TRANSFORMING IT FROM A COST CENTER TO A STRATEGIC ASSET

CORE VALUES

YOU HAVE IMPORTANT WORK TO DO.

We provide the services you need to maximize your organization's potential.

We manage and protect all aspects of IT for organizations of all sizes. Our services include traditional support and monitoring, compliance and security, internet and telecommunications, and custom cloud architecting and migration.

No matter what your business is or what services we provide, we aim to build lasting partnerships that help you understand the role information technology plays in your organization's overall goals.



Own the Outcome

Achieve results, regardless of the obstacles



Serve Selflessly

Provide for the needs of others before your own



Connect With Candor

Be kind and direct in all interactions



Expect Excellence

Consistently exceed expectations

NOT YOUR AVERAGE MSP

As a service company, our success is dependent on your success. This means we genuinely care about your organization and the community it serves. As a result, everything about the way we do business is aimed at finding what's best for you.

We will still manage your firewalls, protect your data, and store your backups, but it's how we accomplish these common tasks that is our true service.

Over the past 20 years, we have earned a position as one of the top 100 MSPs in the world. We believe we owe this achievement to being a purpose-driven organization, emphasizing purpose over profit. We exist to serve people, solve problems, and create opportunities. Our core values are aligned around this purpose, and we live and work according to these values. Our less than one percent historical client churn rate is a testament to the lasting relationships we've been fortunate enough to build.

THE HOW

YOUR NEEDS + OUR WAY

A FEW EXAMPLES OF HOW OUR RELATIONSHIP WILL LOOK



COMMUNICATION

Whether you're talking to the COO or a network engineer, we are committed to communicating what's been done, what happened as a result, what will happen next, and the expected outcome.



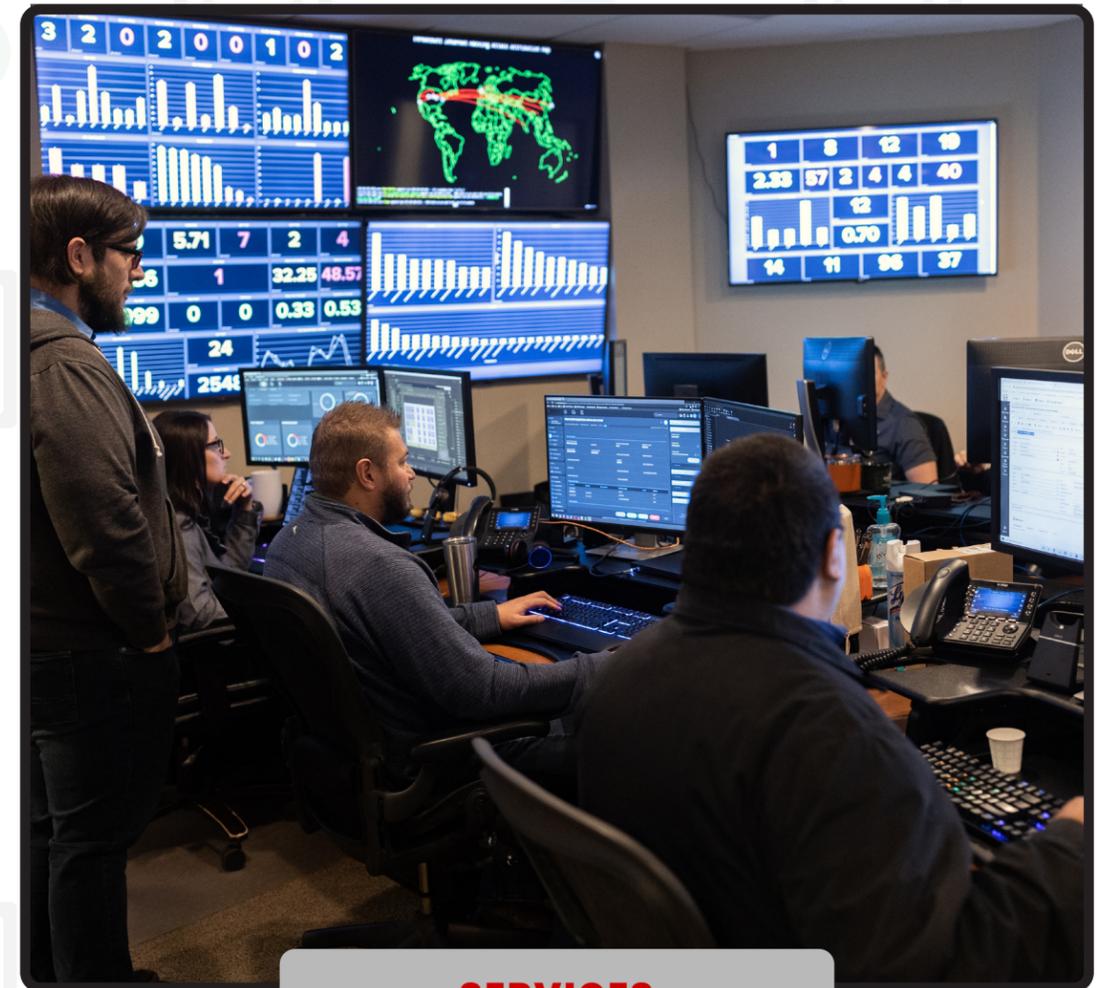
SIMPLIFICATION

We don't want you to have to worry about loopholes hidden in lengthy documents or gaps left by itemized lists of services. Our straightforward contracts ensure you know what bases you have covered.



DEDICATION

A professional CIO will help you understand your technology landscape, create a roadmap specifically for your organization, and be the liaison between you and our team of experienced and credentialed network engineers.



SERVICES

In our quest to get to know you and your goals, we never lose sight of why we're able to have these conversations in the first place: **the managed services we provide.**



Mandry MANAGE™ offers everything you would expect from a traditional MSP relationship. This service is the foundation Mandry was built on and has been our bread and butter for two decades. Switches, routers, firewalls — you name it, we support and monitor it, 24/7.



Mandry SECURE™ is designed to provide you peace of mind through robust cybersecurity and regulatory compliance. Between the certified experts on our team and our organizational credentials, you can rest easy knowing your organization is protected.



Mandry CONNECT™ is our internet and telecommunications service and has been part of our DNA for a long time. We can install and manage highspeed internet connections and IP-based phones with ease, providing stable, sustainable connections you can leverage to grow your business.



Mandry CLOUD™ exists to help you sleep better. With secure cloud hosting, online data backup, and powerful disaster recovery services, you can spend less time worrying about the what-ifs.

WHAT WE DO





**MANDRY
CARES**

WHAT IF YOU ALREADY HAVE AN IT TEAM?

That's great! We work both with companies that don't have IT staff internally and those that already have talented IT in-house. In those cases, your IT team continues to support your internal needs like desktops, business-specific applications, and on-site hardware. We support the core infrastructure, overall technology strategy, and high-end systems and processes.

YOU KNOW THE HOW
& THE WHAT

NOW FOR THE WHY

Mandry CARES deeply for the communities we live in and serve, and we have a strong desire to support organizations that give back to those communities.

Mandry CARES™ is how we help organizations who help others. It's our way of making a difference and staying true to our roots.

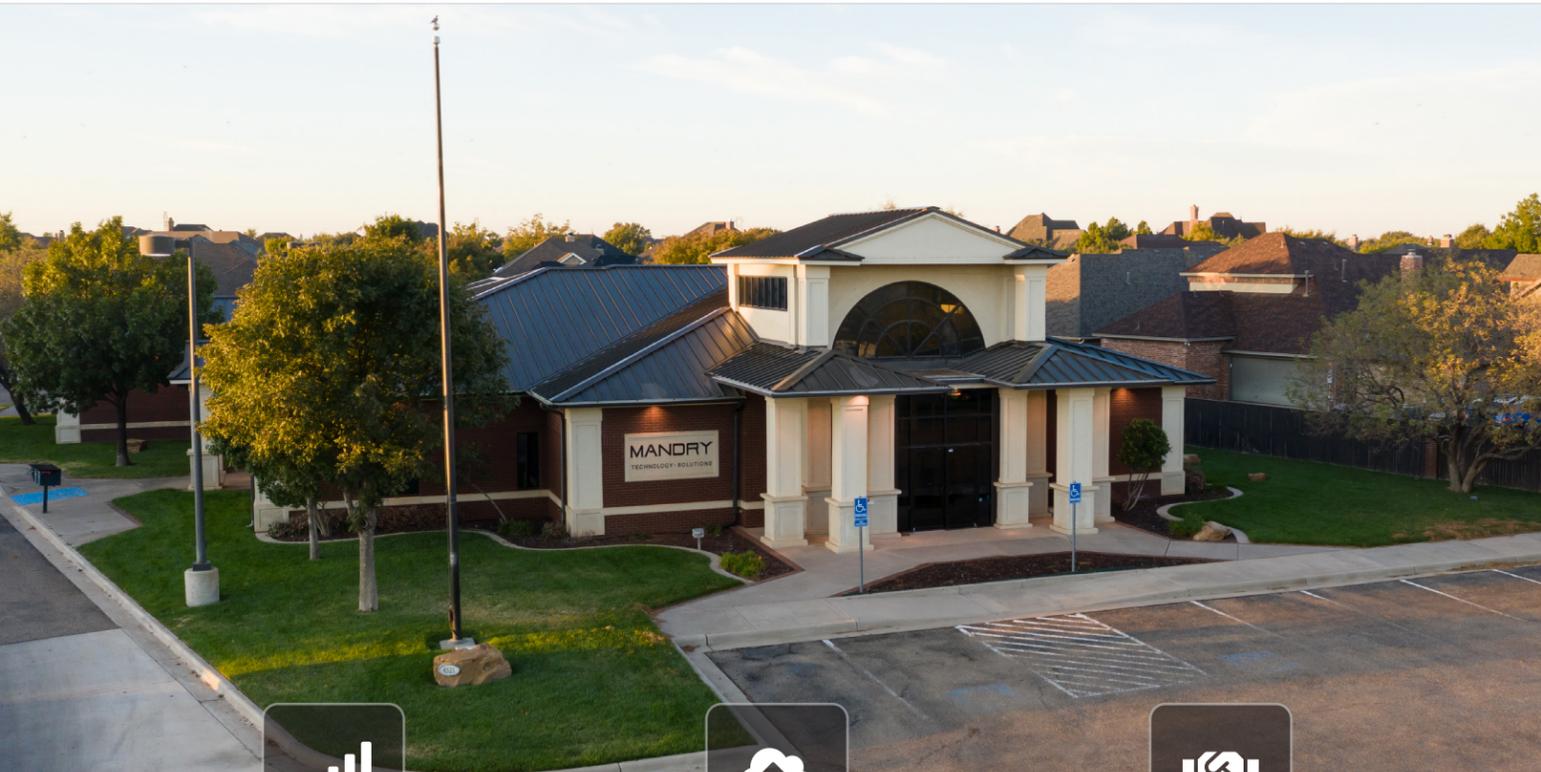
We are grateful to have the opportunity to give charitable donations to worthy causes and are committed to integrating these contributions into all aspects of our organization.

2021 STATS

\$5,000+ donated to 8 organizations on behalf of 5 organizations & ourselves

LEADERS IN INNOVATION

WE HAVE A HISTORY OF DEVELOPING SOLUTIONS TO MEET THE NEEDS OF BUSINESSES LIKE YOURS.



Managed Circuits

In 2004, we became the first telecommunications company in our region to offer managed business internet circuits. This enabled us to provide stable, sustainable internet connections that clients could leverage to grow their businesses.

Backup & Recovery

In 2005, we became the first company in west Texas to offer online data backup and disaster recovery services, helping clients protect their data and establish resiliency in the face of potential business disruption.

Partnership Approach

In 2012, we changed from a reactive IT support company (It breaks, we fix it.) to a proactive IT services company with continuous monitoring that provides outsourced CIO services. This enabled our SMB clients to have access to enterprise-level IT skills and talent along with a strategic partnership.

HISTORY OF EXCELLENCE



Channel Futures
Leading Channel Partners Forward

MSP 501
2021 WINNER

We have appeared on the Channel Futures™ MSP 501, the world's most comprehensive MSP ranking list, nine years in a row, breaking the top 100 in 2020 and 2021.

We also have appeared on the CRN® MSP 500, which recognizes forward-thinking MSPs changing IT, five of the past seven years.

Additionally, we are experienced in regulatory compliance requirements including the Gramm-Leach-Bliley Act (GLBA), Sarbanes-Oxley Act (SOX), Health Insurance Portability and Accountability Act (HIPAA), and Service Organization Controls (SOC) reporting. We also hold active MSPAlliance® Cyber Verify™ and Cloud Verify™ certifications, as well as several credentials and certifications on-staff.



About Mandry Technology Solutions LLC

Mandry Technology provides 24/7 managed IT support, certified experts meeting cyber risk management needs, VOIP phone and business communication solutions, and cloud strategy consulting and architecting. Mandry partners with clients to protect their organizations from unexpected setbacks by helping align technology solutions with business goals. Mandry ranked in the top 100 technology providers in the world on the Channel Futures™ 2021 and 2020 MSP 501 and has also appeared on the CRN® MSP 500, Next Gen 250, and Tech Elite 250. Mandry has active MSPAlliance® Cloud Verify™ and Cyber Verify™ certifications and provides AICPA SOC 2® reports under SSAE 18. More information about Mandry, headquartered in Lubbock, Texas, can be found at mandrytechnology.com.

